



## PARTNER WITH THE INDUSTRY LEADER

3E Company, a Verisk Analytics business, is a global provider of data and information services which enable companies to improve compliance with product safety and Environmental Health and Safety (EH&S) regulations and supply chain obligations.

3E Company is committed to customer-driven innovation. To deliver comprehensive solutions that respond to customers' unique requirements and enable them to achieve their compliance objectives, we form alliances with select providers of innovative, industry-leading systems across the globe.

3E is the established leader in researching, sourcing, aggregating, enriching and maintaining EH&S compliance related data and information, and making it available in a format that is simple and practical to use, based on customers' specific needs.

### A STRATEGIC OPPORTUNITY

We recognize the important role our partners play in our ultimate success. Whether a partner refers or resells our stand-alone products and services, or integrates our content and applications into their systems, our flexible delivery methods ensure maximum business value for the end-user customer. Partnerships include the following categories:

**Platform Partners** - 3E employs a platform agnostic approach. We integrate our regulatory content and applications with industry leading systems to extend and enhance their functionality.

**Implementation Partners** - We partner with organizations that recommend our content and solutions as part of a larger EH&S or product stewardship product implementation.

**Association Partners** - Several associations promote and offer 3E's products and services to their members.

**GPO (Group Purchasing Organization) Partners** - GPOs contract with 3E to provide our solutions to their membership base at a negotiated discount.

### WHY PARTNER WITH 3E?

3E makes it easy and profitable to integrate our content and solutions with your systems to create a winning combination for customers. Working together we can expand into new markets, target new customers, create efficiencies for mutual customers, develop competitive advantages and create innovative comprehensive solutions.

3E offers more than 25 years of regulatory compliance expertise, an established and straightforward partnership process, dedicated resources and a commitment to delivering concrete business benefits to our customers and partners.

### OUR PARTNERS INCLUDE...



## INTELLIGENT COMPLIANCE SOLUTIONS

### 3E Online

3E Online® - SDS provides online access to a customer's updated Safety Data Sheets (SDSs) and site specific chemical inventory information 24-7-365. 3E Online delivers efficient SDS management and automated document obtainment, data indexation, secondary container label generation and reporting. The flexible, modular solution also offers chemical, transport and waste classification services.

### 3E Ariel

Ariel® content provides the relevant substance-level regulatory data relating to chemicals, food, food additives and flavors, food contact and cosmetics/personal care, along with the rules, phrases and templates required to meet legal requirements and provide accurate documentation for chemicals and products. This data fuels the powerful features provided by the following products:

**Ariel Weblnsight** - A subscription-based online reference tool for researching and tracking how chemicals and substances are regulated throughout the world. It covers topics from Chemical and Biological Weapons, Classification and Labeling, Controlled Drugs and Precursors to Cosmetics, Food Contact and Pharmaceuticals among an ever growing list of regulations.

**ArielLogic for Food & Flavors** - A subscription-based intelligent reference tool for flavor, food and beverage manufacturers. Assists in identifying global regulations for flavors and food additives.

**Ariel Integrated Content Solutions** - Seamlessly integrates chemical regulatory data into corporate systems and provides efficient change management and regular updates as regulations change and new ones are released. Content includes regulated chemicals, food contact, cosmetics and personal care products, flavor, food and beverage substances and ingredients. 3E integrates with any system.

### 3E MSDgen

MSDgen® is an automated, rules based authoring software platform. The system populates all 16 sections of the SDS, including transport classifications covering 12 different agencies and full GHS classifications by country or competent authority powered by Ariel® Premium Regulatory Content. MSDgen generates over 100 country specific SDS and label templates in over 40 languages.

### 3E Services

3E's staff of highly qualified EH&S professionals includes authors, toxicologists, industrial hygienists, engineers, product stewards, dangerous goods safety advisors, and other specialists well-versed in many areas of hazardous materials and global chemical regulatory compliance.

**3E Authoring Services** offer a variety of SDS and label content authoring solutions including:

- **Outsourced Authoring** - for customers who do not have in-house authoring capabilities 3E will author documents utilizing the 3E MSDgen solution.
- **Co-Authoring** - for customers who have in-house authoring capabilities but need additional support, 3E will work alongside your in-house staff to assist with authoring needs on a permanent or temporary basis. Authoring services are available for a variety of SDS software platforms including MSDgen, WERCS, SAP, ProSteward and many others.

3E offers EH&S services to assist customers with a variety of compliance activities related to product registration, new chemical notification, audits, training and chemical alternative assessments.

### 3E SC Supply Chain Solutions

3ESC® Supply Chain Solutions manage upstream and downstream compliance data and documentation such as material disclosures, substance declarations and compliance certificates through a combination of an online platform and advanced supplier engagement services.

“We chose 3E Company as one of our strategic allies as they are a recognized leader in chemical, regulatory, and compliance data management services. It is an exciting opportunity for Airsweb and our global client base because the collaboration supports our efforts to offer an integrated GRC software platform from a single trusted source.”

JASON WRIGHT  
AIRSWEB

## DELIVERING VALUE TO THE CUSTOMER

	Solution	Capabilities	Value to Customer
 Chemicals, Food Contact & Cosmetics	<b>3E Online SDS</b>	<ul style="list-style-type: none"> <li>• SDS and Inventory Management</li> <li>• SDS Distribution</li> <li>• SDS Obtainment</li> <li>• Regulatory Reporting</li> <li>• Waste Classification</li> <li>• Green Score Analysis</li> </ul>	<ul style="list-style-type: none"> <li>• Right-to-know Compliance</li> <li>• SDS Revision Maintenance</li> <li>• GHS Compliant Workplace Labels</li> <li>• Analytics enable better purchasing decisions</li> </ul>
 Consumer Products	<b>Ariel Data Manager</b>	<ul style="list-style-type: none"> <li>• Integrated Regulatory Content</li> <li>• Built-in Classification Rules</li> <li>• Multilingual Phrase and Template Library</li> </ul>	<ul style="list-style-type: none"> <li>• Centralized access to content for consistency across enterprise</li> <li>• Increased efficiency and reduced human error</li> <li>• Platform independent</li> </ul>
 Healthcare	<b>Ariel WebInsight</b>	<ul style="list-style-type: none"> <li>• Regulatory Research</li> <li>• Regulatory Analysis &amp; Alerts</li> <li>• Translated Full-Text Regulations</li> </ul>	<ul style="list-style-type: none"> <li>• Access to all lists, aggregated in a central database</li> <li>• Improved management of regulatory change</li> </ul>
 Electronics and Medical Devices	<b>MSDgen</b>	<ul style="list-style-type: none"> <li>• Rules-Based SDS and Label Authoring</li> <li>• SDS Management and Distribution</li> <li>• Base Chemical Classification Library</li> </ul>	<ul style="list-style-type: none"> <li>• Automated creation of multi-jurisdictional, multi-lingual documents</li> <li>• Stand-alone or integrated with existing platform</li> </ul>
 Retail	<b>3E Services</b>	<ul style="list-style-type: none"> <li>• Regulatory Consulting</li> <li>• HazMat Hotline</li> <li>• Outsourced SDS Authoring</li> </ul>	<ul style="list-style-type: none"> <li>• Ensures compliance with emergency response contact requirements</li> <li>• Multi-lingual capabilities</li> <li>• Access to geographically specialized regulatory experts with diverse backgrounds</li> </ul>
 Flavors, Food and Beverage	<b>3ESC Supply Chain Solutions</b>	<ul style="list-style-type: none"> <li>• Supplier Obtainment and Maintenance of Product Compliance Data</li> <li>• Risk Analysis Tools</li> <li>• Impact Analysis Tools</li> <li>• Regulatory Monitoring Alerts</li> </ul>	<ul style="list-style-type: none"> <li>• Increased supplier engagement</li> <li>• Reduced burden to obtain and manage supplier information</li> <li>• Improved supply chain transparency</li> <li>• Stay current and ahead of changing regulations</li> </ul>
 Utilities			
 Pharmaceuticals			
 Oil, Gas and Petrochemicals			
 Industrial, Automotive & Heavy Equipment			

## BECOME A 3E PARTNER

Interested in becoming a partner? Let's discuss how to leverage our business synergies and reinforce our competitive advantages in a way that provides value to your end-user customers. Contact us today.

Send an email to [partners@3ecompany.com](mailto:partners@3ecompany.com) or call +1 760.602.8700