

## Meet the 3Expert

### January 2016

This month's featured expert is **Catherine (Katie) Milburn, Supplier Relations Manager, 3E Company**. Based out of the Carlsbad office, she is responsible for leading our obtainment efforts for both SDS Management and Supply Chain business activities.

As the Supplier Relations Manager, Ms. Milburn is also responsible for expanding and evolving existing obtainment efforts to support new client initiatives, establishing new value-added results through the obtainment processes, and expanding relationships with key supplier partners. As Ms. Milburn continues to develop the technology and tools that support the operations, she will become the primary product owner for key ongoing projects.



Ms. Milburn comes to 3E with a consistent record of success in leading teams focused on customer relations and account management. Prior to joining 3E, Ms. Milburn was the Customer Relations Manager at Latham Pool Products, Inc., where she managed the growth of their dealer loyalty programs through education and promotion. She also developed Latham's complete value proposition through organizational and external education, as well as ongoing analysis and development.

One major reason why Ms. Milburn joined the 3E team is the people. "I enjoy what a great group of people I get to work with, the challenge and complexity of the business and the goals to continue to grow the ways we can support our clients and suppliers," says Ms. Milburn. And we're lucky to have her - her strong background working with clients, sales organizations, software development, and customer support teams will be invaluable in her new role at 3E.

Ms. Milburn holds a B.A. in English, graduating cum laude from John Carroll University, and an M.B.A. from San Diego State University. In her spare time, Ms. Milburn enjoys hosting elaborate, home-cooked meals for her friends and family. In addition, she is an

avid reader and traveler, slowly checking off destinations on her bucket list with her husband.